BlackRock

2022 Summer Associate Program

Who is BlackRock?

BlackRock was founded by eight entrepreneurs who wanted to start a very different company. One that combined the best of a financial leader and a technology pioneer.

One that focused many diverse views on a singular purpose: to create a better financial future for our clients - companies, governments, and millions of individuals saving for retirement, their children's educations, and a better life.

Being part of BlackRock means being part of a community of smart, ambitious people. People who value diversity of thought, perspective and background, who believe everyone has a voice at the table. So, whatever your background, whatever you're studying, there's a place for you here.

Summer Associate Program

Our Summer Associate Program is a 10-week internship which offers a supportive and fun learning experience. Summer Associates will be integral parts of the team – adding value from day-one and experiencing life as an Associate.

Over the course of your time with us, you'll have real-world responsibilities in addition to social and networking events to help you start to build your network of future colleagues. Your Summer Associate experience begins with an induction in which you'll learn about BlackRock – our mission, culture, principles and purpose. You'll hear from senior business leaders, as well as more junior colleagues who were in your position not too long ago. You'll receive formal training on the fundamentals of Investment Management and learn how the firm comes together to serve clients – it's our One BlackRock approach.

You'll then join your team where, working alongside some of the brightest minds in the industry, you'll develop subject-matter expertise through on-the-job learning and classroom sessions. You bring the potential, open mind and desire to learn and we'll provide the opportunities and tools to stretch and develop you.

Learn more and apply at Early Career Programs – MBA Summer Associate Program

Where do you see yourself?

We help more and more people experience financial well-being.

- ❑ **Advisory Services**
  - ❑ Financial Markets Advisory
- ❑ **Business Operations**
  - ❑ Client Experience Management
- ❑ **Finance**
  - ❑ Financial Planning and Analysis
- ❑ **Investments**
  - ❑ Alternatives
  - ❑ Equities
  - ❑ ETF & Indexing
  - ❑ Global Fixed Income
  - ❑ Global Trading
  - ❑ Securities Lending
- ❑ **Sales & Relationship Management**
  - ❑ Financial Institutions Group
  - ❑ US Wealth Advisory
- ❑ **Technology**
  - ❑ Aladdin Product Group
  - ❑ Technology Operations

Aladdin Product Group – Product Management

Positions available in New York

What does our business do?

The Aladdin Product Group develops and supports every facet of BlackRock's information systems needs. Our global teams perform a wide variety of activities from maintaining system stability to growing the features and functionality of our state-of the-art trading and asset management platform, Aladdin. The breath of our responsibilities calls for a diverse range of expertise.

The Aladdin Product Group, Post Trade Applications team provides technology solutions to support investment accounting, performance measurement, cash, asset reconciliation, Derivatives & Client Reporting. The team is responsible for a suite of applications including performance calculation engines, client and adhoc reporting systems, reconciliation and data publication tools.

What will you do as a Summer Associate?

- Support the definition and management of the product vision and roadmap, set the strategy and work with the technical teams to define and write clear technical requirements
- Produce key artifacts that are critical to the delivery of excellent software products
- Develop a deep understanding of the market, users, business problems, and opportunities
- Collaborate and facilitate a discussion and requirements between product, business and engineering teams
- Evaluate business processes, anticipating requirements, uncovering areas for improvement, and developing specifications for both near and longer-term solutions
- Examine client practices and compare them to industry standards

What capabilities are we looking for?

- Knowledge and practitioner of Agile methodologies
- Proven track record of successful Product Management delivery
- Proven ability to work as part of a team, fostering positive relationships and providing mutual support and guidance
- Stakeholder management
- Process mapping, requirements gathering, workshop facilitation
- Financial knowledge and interest strongly recommended
- Strong teamwork, communication skills and time management abilities

Aladdin Product Group – Project Management

Positions available in New York

What does our business do?

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The Strategic Initiatives Office (SIO) is a newly formed centralized function within the Aladdin Product Group (APG). The goal of this new function is to structure, and program manage strategic initiatives as APG enters its next evolution.

As a member of the SIO team, you will own delivery of specific strategic projects by executing with clear project plans, determining and assigning tasks for project completion, and ensuring each project is delivered on time.

What will you do as a Summer Associate?

- Formulate and define project scope and objectives, based upon both business & employee needs
- Determine project timelines and workload, ensuring completion on schedule
- Actively participate and lead in project tasks both, strategically and tactically
- Optimize for iterative delivery to drive value across user experience, business value, technical feasibility and business viability.
- Critical metric cadence, tracking, measurement, reporting
- A hands-on approach to managing projects

What capabilities are we looking for?

- Complex/cross-functional project management experience
- Desire to leverage data to drive decision-making
- Proven ability to think strategically and focus on business growth
- Thoughtful and sensitive in style/approach
- Effective communicator of complex information to inform decisions
- Ability to influence stakeholders to take action/facilitate buy-in of recommendations
- Ability to optimize connection points, ensuring meetings are meaningful and productive

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Alternatives

Positions available in New York

As allocations grow, alternative investments play an increasingly critical role in portfolios. BlackRock offers access to a broad spectrum of alternative investments in **alternative solutions**, **hedge funds**, **credit**, **private equity**, **real estate** and **infrastructure**. Each business is responsible for strategic planning and oversight as well as investment management activities.

Our business is composed of seven teams across three areas:

Alternative Investment Strategies

Alternative Solutions Group

Constructs and manages portfolios that invest across core and emerging alternative asset classes on behalf of some of the firm's most sophisticated investors. We provide investors with a single point of access to BlackRock's wide-ranging Alternative investment and risk management capabilities.

BlackRock Alternative Advisors

Provides custom hedge fund solutions and manages hedge fund of funds portfolios. Our team invests in external hedge funds and has deep experience in structuring and managing custom, co-investment and commingled hedge fund of funds portfolios.

Credit

Manages private and public credit investments across the full spectrum of risks, liquidity and geographies. BlackRock has expertise in opportunistic and distressed debt, specialty finance, middle market investing, high yield, leverage loans and CLOs. The team is global with investment professionals in Americas, Europe, and Asia.

Private Equity

Delivers a broad array of private market solutions through customized and commingled private equity programs focused on investing in primary funds, direct co-investments and secondaries. We cover the spectrum of private equity, from venture capital to buyouts to distressed investments. We are dedicated to the sourcing, selection, management, structuring, monitoring and administration of private equity investments and partnerships.

Real Assets

Includes both Real Estate investments and Infrastructure investments. Real estate manages investments across the four quadrants of the real estate market including private equity, private debt, public equity (REITS) and public debt, across all major real estate markets globally. Infrastructure manages equity and debt infrastructure investments as well as fund of funds, providing investors with access to infrastructure assets with a fiduciary framework and tailored investment solutions.

Distribution

BlackRock Alternative Specialists

A client-facing sales team that collaborates with investment groups across BlackRock Alternative Investors and the firm's relationship managers to deliver the breadth and depth of the Alternatives platform to our clients. They are tasked with delivering Alternatives-focused solutions that help to solve for our client's specific investment requirements.

Sourcing & Financing

BlackRock Private Capital Markets

A dedicated capital markets function for sourcing private and illiquid investment opportunities with a focus on alternatives sourcing and deployment. We help banks, sponsors and other intermediates best navigate the entire BlackRock platform by thoroughly understanding potential investment opportunities, working with investment teams to execute transactions, and managing relationships to build strong connectivity between counterparties and BlackRock.

Alternatives – Office of the CIO

What does our business do?

BlackRock Alternative Investors (BAI) offers access to a full spectrum of alternative investments amounting to approximately US$239 billion of assets — including hedge funds, private equity, private credit, real estate and infrastructure. The Office of the CIO within BAI was established in 2019 and provides overall investment leadership and accountability across all regions of the platform. Serving at the center of the platforms investment activity, the team is led by the Chief Investment Officer and comprised of a seasoned team of investment/capital markets professionals, operators, technicians and strategists.

BAI's Chief Investment Officer and the Office of the CIO are seeking applicants for the firms MBA Summer Associate Program. This individual will be an integral part of the team, adding value from day-one and experiencing life as a high-impact Associate. You will have a front row seat to some of the World's leading investors within Alternative asset classes and can expect access to a range of senior leaders and Portfolio Managers.

The CIO is dedicated to driving sustainable and successful investment performance across BAI, acting as a senior advocate and thought partner to all investors across the platform, further connecting investors to one another, and providing a narrative and voice on Alternative markets on behalf of BlackRock. As part, the Office of the CIO consists of four key operating groups:

- BlackRock Capital Markets: Responsible for managing central capital markets functions (private and public sourcing, syndicate and financing in support of alpha generation
- Sustainable Investment & Strategy: Responsible for ensuring sustainable investing themes and ESG integration are embedded across BAI investments, portfolios and products
- Investment Performance: Responsible for ensuring all BAI investment processes, investment governance, performance measurement and reporting are robust and fit for purpose
- Investment Research & Strategy: Responsible for ensuring that the key insights from the breadth of investing activity are captured centrally and used to improve investment performance

What will you do as a Summer Associate?

As a member of the CIO team, you will learn the basics of the investment processes and performance and partner with leaders and members of the platform to develop a comprehensive understanding across all alternative asset classes, while acquiring a deeper understanding of client needs. In addition to serving as a generalist across the CIO team, you will have the opportunity to spend some of the internship focusing on a specific operating group or asset class of your choice.

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Alternatives – Office of the CIO

What capabilities are we looking for?

- Bachelor degree in finance, economics, statistics, mathematics with superior academic record
- We are seeking someone with deep intellectual curiosity along with strong analytical, quantitative and critical reasoning skills
- The ability to work effectively at all levels of an organization and build strong relationships with team members, managers, and senior executives in multiple locations
- Strong problem-solving and critical thinking skills with a proven experience in organizing and managing multiple priorities and deadlines
- Proficient in Excel and PowerPoint
- Communication and presentation skills
- Basic or intermediate coding and programming skills are preferred, but not required

Alternatives – Private Equity Partners

Positions available in Princeton, NJ

What does our business do?

BlackRock Private Equity Partners ("BlackRock PEP") is the private equity investment solutions group at BlackRock. Private Equity Partners has offices in Princeton, Zurich, London and Hong Kong with total AUM of more than $30 billion across a range of commingled funds and separate accounts. Major investors with BlackRock PEP include insurance firms, pension funds, endowments, sovereign wealth funds and sophisticated family offices. BlackRock PEP invests globally across the range of private equity strategies, including venture capital, growth, buyouts, distressed, and special situations.

What will you do as a Summer Associate?

- Participate in due diligence of investment opportunities (direct investments, primary funds, and secondaries), including conducting market and company research, preparing valuation analyses, financial and operating models, and investment memoranda, and presenting recommendations to the senior investment team
- Coordinate with service providers and internal BlackRock groups (Legal, Operations, and Risk) to manage the closings of new investments
- Develop and maintain relationships with intermediaries and private equity fund general partners
- Work with and help guide the development of junior investment professionals
- Assist in the preparation of summary review materials in support of internal quarterly reviews, external investor reports, advisory board meetings, and fundraising

What capabilities are we looking for?

- 3 - 5 years of relevant work experience
- Communication skills – strong written and oral presentation skills, with the ability to effectively formulate and articulate opinions persuasively
- Technical skills – ability to understand and develop financial models for companies and private equity funds (e.g., LBO models, valuation models, fund cash flow models)
- Analytical and critical thinking – ability to identify and articulate key investment considerations and risks. Ability to constructively review and critique other team members' work, and willingness to receive and respect alternate points of view
- Interpersonal & team skills – comfortable with consensus decision-making and working in a cross-border, strong team-based environment
- High level of intellectual curiosity
- Self-starter with strong initiative
- Organizational and time-management skills; attention to detail
- Outstanding academic achievement, demonstrated leadership and extracurricular involvement
- Passion for and understanding of the private equity industry

BlackRock Sustainable Investing

Positions available in New York under Business Management & Strategy

What does our business do?

BlackRock Sustainable Investing (BSI) unifies the firm's sustainable investing strategy onto a single platform and partners with our global investment and distribution teams to develop scalable and innovative solutions, ranging from ESG to impact investing. Launched in 2015, BlackRock's sustainable investing platform provides investors with a range of strategies across asset classes, investment vehicles, and sustainable investing approaches. With more than $100bn in dedicated sustainable assets, BSI leverages BlackRock's investment capability and risk technology to make sustainability integral to the way BlackRock manages risk and how we deliver sustainable solutions – underpinned by industry-leading research and insights.

Our team is known for:

The team is specifically focused on four areas: research and insights; product innovation; ESG integration in the firm's active investment platform; and technology and tools.

Our business covers four pillars:

- Analysts who support work across all focus areas
- Product strategists
- Quantitative and fundamental researchers
- Technology development and application

We partner with:

Internally: We partner with most investment teams, distribution groups globally, technology teams to deliver systems and analytics, research teams to deliver content-facing research, communications team, Investment Stewardship and Corporate Sustainability on the firm's sustainability approach.

Externally: We don't have external partners but we do engage with external clients on development of investment solutions.

What capabilities are we looking for?

- Client service & relationship management
- Multitasking, flexibility and adaptability
- Strong written and verbal presentation skills
- A passion for sustainable investing
- Experience in research or investment process a plus

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Business Operations – Client Experience Management

Positions available in Atlanta and New York

What do our teams do?

- The **Client Experience (CX)** team, situated within the Technology & Operations organization, is responsible for operational client servicing, working in partnership with our client businesses and teams across the firm to drive, enhance and deliver and exceptional client service experience. Our vision is to make BlackRock easy to do business with, and to deliver clients a high quality service experience across all products, using optimized technology to drive growth.
- The **Client Experience Management (CEM)** team is responsible for non-sales related servicing for clients and consultants, primarily where assets are managed by BLK on Aladdin. CEM works with Clients and Client Business as the "Operational Strategist" aligning client intent to the capabilities of the firm – managing complex, non-standard requests, as well as providing ongoing servicing to strategic clients and consultants
- The **Onboarding Services** team encompasses both the Implementation & Document & Lifecycle Management functions, and is responsible for bringing new client and business opportunities onto the BlackRock platform across the firm's business channels. The team plays an active and visible role with our clients and works closely with the Client & Investment businesses, Legal, critical operations teams and external services providers to deliver an outstanding "One BlackRock" client experience.
- The **Client Experience Insights Team** is dedicated to capturing and evangelizing the client voice so that we can improve their end-to-end experience with BlackRock. Our team does this by using research, data and analytics to capture the client and colleague voice and translates and share those insights to inform our CX efforts. We then use product marketing to ensure our clients understand how BlackRock is working to meet their needs and drive adoption of solution, along with continuous feedback.
- **Client Invoicing Services** are responsible for providing management and performance fee invoices for institutional separately managed accounts based on contractual terms, management and collection of debt, and adherence to client money regulations.
- The **Projects & Engineering** team primarily work on projects to improve the client and employee experience and achieve operational quality at scale across Aladdin. The group manages strategic and tactical projects to support the whole of GCS, and in 2021, lead Client Lifecyle Management Client Reporting, Invoicing, and other strategic programs.
- The **Client Onboarding Management (COM)** team serves as a central point of contact for our global clients and internal departments who wish to instruct investment changes. We are responsible for receiving, coordinating, and facilitating client trade instructions into/from BLK funds including client query management. The team supports the client through the investment process, from notification to settlement, in close coordination with internal BLK groups and external third parties.

What capabilities are we looking for?

- Excellent analytical, creative, organizational and problem solving skills.
- Ability to analyze large quantities of data to create useful information.
- Highly computer literate with an interest in learning new technologies.
- Exceptional written and verbal communication skills, ability to interact with individuals at all levels.
- Exceptional attention to detail
- Highly proactive, willing to take ownership of issues and follow through to resolution.
- Self-starter capable of working independently as well as an effective teammate and collaborator.
- Ability to operate effectively to tight deadlines and to prioritize own work.
- Has the ability to be flexible and adapt to changing circumstances.

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ETF & Index Investing

Positions available in Atlanta and San Francisco

BlackRock is the largest exchange traded fund (ETF) and index investments provider. As a business, we develop, analyze, and manage ETFs and Index Investments that track most major indices, providing clients with access to markets around the world. In joining our team, you will be part of a fast-paced, market-centric, global business. Our team-based atmosphere ensures constant teamwork, knowledge-building, and opportunities to connect with clients and partners across regions and functions.

BlackRock is seeking a Portfolio Engineer/Manager to be responsible for all aspects of index equity portfolio management in index equity portfolios or index asset allocation portfolios. He/she will have the opportunity to further develop product and operational knowledge, all within a collaborative environment of supportive colleagues. Along with daily portfolio management tasks, the individual will assist in the build out of the portfolio management function.

What will you do as a Summer Associate?

- Perform daily portfolio management tasks; daily liquidity management, portfolio re-balancing, corporate action analysis, client activity; risk and performance monitoring - ensuring portfolios are positioned within investment parameters and guidelines and track within performance expectations
- Engage with global teams to identify and drive process improvements that lower risk and increase efficiency
- Participate in project work and systems testing
- Establish portfolio management practices that can be shared globally

What capabilities are we looking for?

- Knowledge of and interest in index portfolio management, risk models, index construction methodologies, or asset allocation strategies including target date funds
- Passion for investing and a continuous desire to learn more about financial markets and fund management
- Strong technical aptitude with an interest in technology solutions related to portfolio management, trading and data analytics. Python, SQL, or any coding experience or desire to learn is preferred
- Experience with Aladdin tools and knowledge of Aladdin data sources are a plus
- Forward thinking with attention to detail and desire to improve and standardize processes
- Ability to multitask and prioritize assignments while producing high quality work in a demanding, fast-paced environment
- High degree of professional discretion, integrity, and judgement
- Excellent verbal and written communication, teamwork, and relationship-building skills

Equities

Positions are available in New York

Active Equities makes active investments with the goal of generating superior returns through differentiated research and a high-level consideration of the macroeconomic environment. We take multiple investment approaches to manage portfolios across several different styles, geographies and capitalizations. We utilize proprietary fundamental research, including management meetings, industry experts, and alternative data, to identify unique opportunities.

With over 250 investment professionals across the globe, the Active Equity platform is in a unique position to draw on quantitative approaches and fundamental strategies to deliver alpha for our clients. Our teams are organized under a specialist model, with 26 equity teams on 5 continents across 10 countries, all focused on generating alpha.

We are supported by dedicated business management and product strategy functions across investment groups, including regional and functional leads to support the local execution of our global and regional business plans and priorities.

Overview of Select Strategies

- **Growth Investing:** The Growth team manages approximately $38 billion in growth-focused investment portfolios: Large- and Mid-Cap. The team focuses on business models that have the potential for high returns on invested capital, high free cash flow conversion and opportunities to replicate their success globally. The cornerstone of the Team's approach is building portfolios around a blend of three types of growth stocks: 1.) Superior - industry leaders, taking share with long-term persistent advantages; 2.) Durable - sustainable business models more mature in their life cycle that exhibit sustainable margin improvements or significant return of cash to shareholders; and 3.) Periodic - businesses that thrive in expanding economies, but where margins are volatile.
- **Impact Investing:** The Summer Associate will be integrated into the investment team to learn how we implement impact investing in public markets and then choose a broad thematic area (one of our identified major world challenges) that is under-researched by our team and under-represented in our investible universe. Under the team's guidance, the Associate will map out their theme in detail, and then identify a universe of publicly listed and late-stage private companies globally that advance solutions to the identified challenges. The Associate will also then do a "deep dive" analysis one such company to assess its "impact"; for an Associate with a financial background, they will also prepare a pitch to the team on the company's attractiveness as a financial investment.

What will you do as a Summer Associate?

- Company research – including diligence of financials, industry trends, management, competition and strategy
- Present to senior team members why the consensus is incorrect on the duration of growth or a best in class business model. Make stock specific recommendations
- Build and update financial and valuation models, synthesize and assess financial, industry data and conduct primary research through industry sources
- Articulate investment theses in both formal presentations and more informal discussions and communicate with investment professionals throughout the firm

Equities

What capabilities are we looking for?

- Outstanding analytical and organizational skills
- Passion for fundamental investing
- Ability to synthesize and communicate large amounts of information in succinct manner
- Proficiency with Microsoft Excel and some modeling experience
- Excellent oral and written communication skill

Equities – Global Allocation

Positions available in Princeton, NJ

What does our business do?

The Global Allocation Fund is designed as a flexible, unconstrained portfolio that can invest across asset classes, regions, sectors and securities, with the goal of delivering returns competitive with global equities with less volatility over a full market cycle. The team employs a disciplined process that combines macro regime identification, asset allocation and fundamental, bottom-up security selection augmented by quantitative research and analytics. Through this process, the Team seeks to add value across a broadly diversified investment universe in order to identify undervalued investment opportunities while mitigating macroeconomic risks.

Our team is known for:

The Portfolio Management Team is backed by a roster of experienced and dedicated investment professionals and seek to generate alpha through fundamental research, macro analysis, and systematic strategies. Fundamental analysts conduct independent research, primarily focusing on individual security selection. They are loosely categorized by global sector along with some regional specialization and have the flexibility to pursue investment ideas across the capital structure of a company. The team employs a research-intensive approach that combines fundamental, bottom-up security selection within a risk-controlled top-down asset allocation investment process. Strong interaction and knowledge-sharing exists among the Global Allocation team and broader BlackRock leveraging worldwide resources for investment ideas, fundamental analysis, technology, and risk analysis.

What will you do as a Summer Associate?

- Responsible for performing research and analysis across the capital structure for the Global Allocation fund
- Deep dive on a particular issuer(s) in the context of the broader industry / sector for a summer-long project to prepare a full analysis and recommendation for the fund
- Collaborate with colleagues including participation in daily all-hands call to hear latest performance, risk, positioning, market developments and research pitches

What capabilities are we looking for?

- 3 - 5+ years experience researching and modeling companies; investment experience preferred but not required
- Comfort with global securities across the capital structure
- Original and independent thinker, able to work in a collaborative, research-intensive, transparent team environment
- Strong fundamental research skills with particular strength in financial analysis/modeling; excellent Excel skills are a prerequisite
- Solid investment presentation preparation skills; comfort building PowerPoint decks is required
- Exemplary communication skills (verbal and written)
- Data driven mindset; investment considerations are backed up with data and not simply the narrative
- Ability to identify key investment issues, separate fact from opinion, and assist more experienced investors with analyzing facts to shape investment theses
- Strong business sense: The candidate must possess a broad understanding of business models, industry dynamics, and competitive analysis

Finance

Positions available in New York

Finance's mission is to be a trusted, world-class global finance organization by delivering timely, accurate and insightful financial information and analysis. The group provides thought leadership across BlackRock's control and risk management environment to improve decision making, optimize allocation of firm resources and help achieve the firm's objectives.

What does our business do?

The Financial Planning & Analysis (FP&A) organization plays a critical role as trusted business partner to business units, supporting all analysis, reporting and planning needs of the business. We produce budgets, short and long range forecasts; create and analyze business metrics and identify cost savings opportunities; deliver economic insight into the relationships between costs and revenues to improve the financial success of the business going forward.

Our business is known for:

- Being a trusted business partner. Providing relevant and timely analysis and reports that inform business decisions and drive performance
- Producing high quality financial reporting and maintaining meticulous risk oversight and controls
- Driving efficiencies by delivering strategic insight and driving enhanced accountability

What will you do as a Summer Associate?

- The successful candidate will be looked at to become the go-to partner for financial and business performance knowledge and informed decision support for the Corporate organization as well as various business functions across BlackRock
- This person will know how to complete detailed analysis and successfully communicate results to leadership and be a strong problem solver who is innovative, and solutions oriented
- Develop detailed budget and forecast models to drive high quality decision-making and closely monitor business performance
- Prepare and coordinate the monthly variance analysis of actuals, budgets, and forecasts
- Analyze trends in the business and produce detailed reports for senior management highlighting key changes and actionable insights
- Participate and/or lead team-wide projects including financial modeling, ad hoc analysis, and delivery of automated solutions for reporting
- Proactively look for opportunities to optimize the current reporting structure and develop innovative ways to assess the health of the business
- Develop and deliver presentations for senior management
- Collaborate closely with Central Finance, Accounting and Human Resources, as needed, on key deliverables

Finance

What capabilities are we looking for?

- Bachelor's Degree or Master's Degree, in Finance, Accounting or related field
- 4 - 6 years of relevant work experience
- Solid proficiency in all Microsoft Office applications; advanced skills in Excel (pivot tables, vlookups, sumifs); experience with IBM Cognos TM1 or VBA a plus
- Strong quantitative and problem solving skills
- Knowledge of accounting policies a plus
- History of effective multi-tasking, expectation setting, raising issues, where appropriate
- Ability to clearly articulate and present ideas both in written presentations and orally; to senior management as well as outside audiences
- Proven ability to work/navigate in a large organization

Financial Institutions Group

Positions available in New York and San Francisco

What does our business do?

The Financial Institutions Group (FIG) is responsible for developing and maintaining relationships with BlackRock's global financial institutions clients which include insurance companies, banks, and other financial firms.

Our team is known for:

We pride ourselves on creating and delivering bespoke investment solutions, advisory, and analysis to our sophisticated client base. The group is the industry's largest third-party manager of insurance company assets, and our insurance practice is a strategic focus of the firm.

We partner with:

Internally: Portfolio Management across all asset classes, Product Strategy, Marketing, Business Operations (including Legal and Compliance)

Externally: Insurance companies, their owners and their consultants

What will you do as a Summer Associate?

- Work as part of a team of client-facing relationship management professionals with a deep understanding of industry trends, client needs, and BlackRock's capabilities across investment management, risk, and advisory
- Be the key point of contact for external clients and work across various internal partner teams with the goal of delivering the firm to this important institutional client segment
- Coordinate day-to-day delivery of BlackRock's asset management and associated services
- Build and maintain strong relationships with senior client counterparts
- Support new businesses and product development

What capabilities are we looking for?

- Ability to manage a consultative sales process
- Strong relationship management and project management skills, including a passion for delivering top-notch client service
- Interest in financial markets and an ability to stay abreast of developments that may impact our clients and prospects
- Demonstrated ability to multi-task and adapt to changing requirements for projects
- Technical curiosity

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Financial Institutions Group

Your learning & development will include:

- Insight into client and relationship management strategy and sales
- Understanding of the insurance market and the role asset managers play
- Exposure to portfolio construction (especially on fixed income)
- Understanding of BlackRock's broad investment management platform and product set

Financial Markets Advisory

Positions are available in New York

The Financial Markets Advisory business advises financial institutions, regulators and government entities on their most critical and complex financial issues – from bank stress-testing, to unwinding a portfolio of assets, to crafting and executing bond purchase programs to support the economy.

We leverage BlackRock's Aladdin technology and the firm's sophisticated capital markets, risk analytics, data management and financial modeling capabilities to deliver results-oriented consulting and advisory services, while maintaining an information barrier from the rest of the firm.

Since our founding, we have completed over 500 assignments for more than 280 clients in 37 countries. Our professionals work out of all three BlackRock regions (Americas, Europe, Asia Pacific), allowing us to serve clients in all locations and time zones and respond to urgent needs as they arise.

Our business is composed of four teams:

- **Portfolio Construction and Balance Sheet Solutions,** including Sustainability and Climate Risk Advisory
- **Data, Analytics & Financial Modeling**
- **Capital Markets & Transaction Support**
- **Enterprise Risk & Regulatory Advisory**

We partner with:

Internally: We leverage BlackRock's Aladdin technology and the firm's sophisticated capital markets, risk analytics, data management and financial modeling capabilities to deliver results-oriented consulting and advisory services, while maintaining a stringent information barrier from the rest of the firm

Externally: We engage with financial institutions, regulators, central banks and governments, providing consultancy services to institutions in both public and private sector

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Financial Markets Advisory

What will you do as a Summer Associate?

- Enforce BlackRock's fiduciary culture of providing the highest quality service and work product to our clients
- Direct and manage large, multi-disciplinary project teams incorporating teams of subject area, data, and analytical experts, researchers, and generalists
- Lead engagement design and planning by serving as the central point of contact for each project, defining deliverable structure and content, and developing timelines
- Serve as the primary liaison for day-to-day interactions with clients, including executive-level stakeholders, as well as FMA and BlackRock leadership
- Communicate efficiently across BlackRock internal working teams to ensure goals and objectives of client project design are clear, and that team roles are transparently defined
- Play a hands-on role in client project execution by creating content, serving as a thought leader and providing solutions-based advice for our clients
- Contribute to business development and relationship management, working alongside the broader team to conceive, develop, and market innovative solutions for new and existing clients
- Act as a coach to junior staff, providing guidance on project work

What capabilities are we looking for?

- Experience in banking, investments, consulting, policy/regulation, treasury, or other relevant field preferred, with a history of outstanding achievements
- Genuine passion for the financial markets and a self-determined drive to achieve superior performance
- Excellent problem-solving abilities and intellectual curiosity
- Demonstrated ability to lead and direct a diverse, cross-functional team in a consultative fashion
- Strong verbal and written communication skills, including the ability to synthesize complex ideas into clear messages
- Superior organizational skills with the ability to perform under pressure and tight deadlines in a fast-paced, high-intensity environment
- Strong quantitative and technical skills, including knowledge of financial and accounting concepts
- Fluency in Excel and PowerPoint; familiarity with programming languages is a plus

Your learning & development will include:

- Developing analytical skills by performing quantitative analyses in support of client engagements and synthesizing the results in client presentations and pitch materials
- Gaining a deep understanding of data, analytics, and modeling using BlackRock's proprietary technology and relevant programming languages
- Building, improving, and executing projects in a scalable manner

BlackRock.

Fixed Income – CorePM

Positions are available in Atlanta

Using credit, bonds, interest rates and foreign exchange, the Fixed Income team offers a variety of fixed income products crafted to meet specific client risk and return profiles. We bring together distinct, yet complementary businesses under one global structure.

With over 400 investment professionals across the Americas, APAC and EMEA, Global Fixed Income is in a unique position to draw on a depth of expertise and experience to provide clients with the most comprehensive and diverse investment strategies in the market today.

We are supported by dedicated business management and product strategy functions across investment groups, including three regional leads to support the local execution of our global and regional business plans and priorities.

Our business contains three functional roles:

Portfolio Management

Manages client flows, constructs portfolios, monitors risk and hedge exposure to implement trading strategies based on clients' needs and preferences

Research

Responsible for analyzing the performance of companies, industries and countries for Portfolio Managers and clients

Product Strategy

Responsible for product development and servicing new and existing products and clients

Our team is known for:

- Market and investment expertise
- Specialized coverage of global fixed income markets
- Smart and experienced investment teams and complementary processes
- A culture of information sharing
- Portfolio construction and risk management skills
- State-of-the-art systems support
- An ability to speak professionally about portfolios and risk
- A great place to work and build a career
- Culture of excellence with clear accountability
- Challenging, fun learning environment

BlackRock

Fixed Income – CorePM

What will you do as a Summer Associate?

- Perform portfolio management tasks including implementing multiple investment strategies, handling client flows, rebalancing, and monitoring positioning, performance and risk
- Ensure all mandates conform to performance expectations, investment guidelines, risk parameters, and regulatory requirements
- Utilize technology and analytical tools to enhance processes and create scale
- Interface with analytics, risk, data and other platform teams to drive process improvements and contribute to overall systems, investment and trading process enhancements
- Participate in research related to portfolio construction, asset allocation, security selection, and other investment topics
- Develop and implement best practices in portfolio management across multiple investment processes and products

What capabilities are we looking for?

- Technical skills such as Python, Matlab, Tableau and SQL are highly valued
- Analytical approach
- Outstanding attention to detail
- Excellent interpersonal skills
- Distilling large amounts of data
- Flexible, responsive and self-starting personality.
- Able to work independently and as part of a team in a highly collaborative, global environment
- Quantitative and qualitative research skills

Your learning & development will include:

- Contributing to the work of the team and meeting members across various sectors within Fixed Income through departmental meetings and group training sessions
- Access to senior leaders across Fixed Income
- Departmental investment strategy meetings and debrief sessions to ask questions in small group settings
- Hands on training with a senior portfolio manager as well as partnered with junior members of the team and assigned a "buddy" that recently joined the firm and can help with the transition from school to work.

Fixed Income – Fundamental Global PM

Positions are available in New York

Using credit, bonds, interest rates and foreign exchange, the Fixed Income team offers a variety of fixed income products crafted to meet specific client risk and return profiles. We bring together distinct, yet complementary businesses under one global structure.

With over 400 investment professionals across the Americas, APAC and EMEA, Global Fixed Income is in a unique position to draw on a depth of expertise and experience to provide clients with the most comprehensive and diverse investment strategies in the market today.

We are supported by dedicated business management and product strategy functions across investment groups, including three regional leads to support the local execution of our global and regional business plans and priorities.

Our business contains three functional roles:

Portfolio Management

Manages client flows, constructs portfolios, monitors risk and hedge exposure to implement trading strategies based on clients' needs and preferences

Research

Responsible for analyzing the performance of companies, industries and countries for Portfolio Managers and clients

Product Strategy

Responsible for product development and servicing new and existing products and clients

Our team is known for:

The Portfolio Management Team is backed by a roster of experienced and dedicated investment professionals and seek to generate alpha through fundamental research, macro analysis, and systematic strategies. Fundamental analysts conduct independent research, primarily focusing on individual security selection. They are loosely categorized by global sector along with some regional specialization and have the flexibility to pursue investment ideas across the capital structure of a company. The team employs a research-intensive approach that combines fundamental, bottom-up security selection within a risk-controlled top-down asset allocation investment process. Strong interaction and knowledge-sharing exists among the portfolio management team and broader BlackRock to leverage worldwide resources for investment ideas, fundamental analysis, technology, and risk analysis.

Fixed Income – Fundamental Global PM

What will you do as a Summer Associate?

- Responsible for performing research and analysis across the capital structure
- Deep dive on a particular issuer(s) or theme in the context of the broader industry / sector for a summer-long project to prepare a full analysis and recommendation
- Collaborate with colleagues including participation in daily all-hands call to hear latest performance, risk, positioning, market developments and research pitches

What capabilities are we looking for?

- 3 -5+ years experience researching and modeling companies; investment experience preferred but not required
- Comfort with global securities across the capital structure
- Original and independent thinker, able to work in a collaborative, research-intensive, transparent team environment
- Strong fundamental research skills with particular strength in financial analysis/modeling; excellent Excel skills are a prerequisite
- Solid investment presentation preparation skills; comfort building PowerPoint decks is required
- Exemplary communication skills (verbal and written)
- Data driven mindset; investment considerations are backed up with data and not simply the narrative
- Ability to identify key investment issues, separate fact from opinion, and assist more experienced investors with analyzing facts to shape investment theses
- Strong business sense: The candidate must possess a broad understanding of business models, industry dynamics, and competitive analysis

Your learning & development will include:

- Contributing to the work of the team and meeting members across various sectors within Fixed Income through departmental meetings and group training sessions
- Access to senior leaders across Fixed Income
- Departmental investment strategy meetings and debrief sessions to ask questions in small group settings
- Hands on training with a senior portfolio manager as well as partnered with junior members of the team to mentor on projects and assignments

BlackRock.

Global Trading

Positions available in Atlanta, New York, Princeton, or San Francisco

What team will you be on?

The Global Trading business executes trades on behalf of all portfolio management teams at the firm. The team is organized along regions and asset classes, providing the best service to our investment teams and achieving optimal outcomes for our clients. As the world's largest asset manager, BlackRock's Global Trading teams executed over $16.4 trillion in notional volume in 2020. We believe BlackRock's size and scale serve as a distinct advantage, uniquely positioning us to access liquidity and deliver consistently strong execution.

Why is your role important?

The Global Trading team is seeking a junior trader to support investment activities in New York. The successful candidate will be able to demonstrate the ability to collaborate effectively with senior traders and portfolio management teams, multiple internal business partners, and the sell-side. As a trader, you will formulate trading strategies, provide market flow information for investment activities, and directly engage counterparties to execute orders utilizing a range of tools and tactics.

What will you do as a Summer Associate?

- Work closely with senior traders, learning to manage orders, trade multiple products in a risk-controlled manner, and achieve best execution for BlackRock clients
- Provide insight into market activity and disseminate market intelligence and trade flow information to portfolio management teams
- Work both independently and with other internal BlackRock teams to improve trading workflow, in order to maximize scale and efficiency and reduce operational risk across the platform
- Proactively contribute to the investment process to reduce transaction costs and identify opportunities for outperformance
- Manage all aspects of day-to-day tasks in support of trading activities and liaise with trading operations teams
- Embrace and demonstrate the BlackRock Principles

What capabilities are we looking for?

- Proven interest in global capital markets and general investment knowledge
- Strong quantitative and analytical skills, and attention to detail are critical
- Effective communication skills and proven ability to work with multiple stakeholders
- Highly computer literate with advanced spreadsheet-based skills and programming knowledge (Python, Bloomberg API, SQL) are a benefit
- Strong work ethic with high level of self-motivation and comfortable working in a fast-paced environment

BlackRock.

Securities Lending

Positions are available in New York

The Securities Lending team is responsible for managing over $300 billion in securities lending transactions that include equity and fixed income, globally. Through cutting edge technology and imbedded research, our investment management approach to lending provides superior performance for our clients and is an important part of the BlackRock brand. In this fast paced and dynamic environment, BlackRock is a pioneer of using quantitative techniques and sophisticated models to maximize the performance of its Securities Lending business.

As a securities lending agent, BlackRock engages in securities lending transactions between BlackRock's lending funds and banks/broker dealers. These transactions are generally used to facilitate short selling activity in the market.

Our business is composed of five teams:

Strategy

The team plays a critical role in working with BlackRock's clients and internal client teams to enhance understanding of the securities lending market and BlackRock's platform.

Product Management

Oversees strategic design and change across core applications. The team works across the business and with technology, operations, and other partner teams to coordinate and manage the development life cycle.

Platform Development

Provide deep product expertise to drive the research, strategic planning, and implementation of initiatives that are revenue-generating, risk-mitigating, and regulatory-conforming

Trading

Execute a meaningful role in relation to alpha generation , optimizing returns through a variety of trade types. They are the primary owner of BlackRock's relationships with top tier prime brokerage firms.

Analytics

Responsible for generating data-driven insights to improve decision-making, extract incremental alpha and effectively manage investment risk across the Securities Lending business.

What will you do as a Summer Associate?

- Create client and business presentations, for both internal and external audiences
- Collaborate with business and partner team colleagues to progress our platform agenda; understand technology needs, document requirements, and work with our technology teams to implement change
- Partner with seasoned traders on alpha generation projects; learn about financial markets from a unique vantage point; understand how our traders manage their books as well as relationships with global financial institutions
- Conduct complex data analyses through data gathering, processing, and data science leveraging languages such as SQL and Python to improve business decision making and risk controls
- Partner with product experts to conduct research into new products and deliver on priority initiatives; work with our Legal, Compliance and operational teams to implement change

Securities Lending

What capabilities are we looking for?

- Strong analytical skills, clear & structured thought processes
- Experience with Excel and other MS Office Applications
- Knowledge of programming languages such as SQL, VBA, Business Objects, Python preferred
- Excellent written and verbal communication skills
- High level of energy, drive and self-motivation
- Attention to detail and an appetite to learn
- Demonstrated intellectual curiosity in financial markets
- Ability to prioritize and deliver assignments as promised
- Ability to distill large amounts of data
- Outcome driven

Systematic Fixed Income

Positions available in San Francisco

What does our business do?

BlackRock's Systematic Fixed Income team manages over than $70 billion in active and factor driven fixed income strategies. The platform has a 20+ year track record of utilizing quantitative insights and risk modeling to deliver differentiated fixed income solutions to investors.

Our team is known for:

Fixed Income Product Strategy is responsible for helping to drive the commercialization, thought leadership, and product innovation of our systematic fixed income platform. This includes engaging with internal sales teams and clients, as well as developing and maintaining investment content and product materials. The team interfaces with the portfolio management teams, fixed income business leads, relationship managers and end investors.

What will you do as a Summer Associate?

- Develop the maintain marketing materials
- Maintain and articulate an understanding of fixed income markets and mechanics
- Gain an understanding of the portfolio management team's function and the overall investment process
- Coordinate with internal sales teams, marketing, legal & compliance, operations, risk and portfolio analytics teams regarding ad-hoc client inquiries and client investment due diligence requests
- Assist in new product development
- Understand the competitive landscape and develop key points of differentiation for BlackRock

What capabilities are we looking for?

- BA/BS required, first year of MBA completed
- Preference for prior experience in a fixed income role working on the buy or sell side
- Fixed income and general investment knowledge
- Strong analytical, communication, writing, and presentation skills
- Strong organizational skills with the ability to multi-task quickly and efficiently
- Attention to detail and a sense of urgency around deadlines
- Proficiency in Excel, with ability to manipulate data in a spreadsheet
- Proficiency in PowerPoint, with ability to create and enhance marketing slides

BlackRock.

Tech & Ops COO – Business Management

Positions available in Atlanta

What does our business do?

At BlackRock, we strive to empower our employees and actively engage your involvement in our success. With over USD $7 trillion of assets we have an outstanding responsibility: our technology and services empower millions of investors to save for retirement, pay for college, buy a home and improve their financial well-being.

The Technology and Operations COO Business Management team is responsible for financial and strategic planning, headcount management, performance management and special projects for the organization. The organization consists of over 4,000 individuals, spanning over 80 countries and 100 offices.

What will your role be?

The associate of Business Management contributes to leadership, management and vision vital to ensure that Technology and Operations maintains an effective and scalable operating model for the business activities supported. This includes understanding and evolving the service level choices, operational controls, administrative and reporting procedures, and people systems in place to effectively grow the organization and to ensure financial strength and operating efficiency. This role will report to the head of Business Management and will work closely with the full executive management team.

What will you do as a Summer Associate?

- Partner with teams outside of Technology & Operations (e.g. Finance, HR etc.) as an entry point into Technology & Operations
- Supply to the monthly and quarterly assessments and forecasts of organization's financial performance and staffing against budget, financial and operational goals.
- Utilize Business Intelligence technology to curate critical metrics and relevant analysis.
- Drive initiatives aimed at increasing transparency and reducing costs through the structured use of management reporting / metrics.

What capabilities are we looking for?

- 3 - 5+ years experience in the Finance industry.
- Be an agent of change who is committed to progressing the agenda for diversity and inclusion in the firm.
- High attention to detail, ability to focus and take ownership of tasks until completion, self-motivated, proactive and able to change directions quickly.
- Strong fundamental research skills with particular strength in analysis
- Prepared to take initiative, work flexibly to help the team achieve its goals, and respond positively to change.
- Software skills including a strong background in Word and Excel and an aptitude for working within proprietary databases.
- Exemplary communication skills (verbal and written)
- Intellectually curious with a good understanding of the Finance industry and a willingness to learn.
- Demonstrates welcoming team spirit, is prepared to assist colleagues and perform tasks that do not usually fall within his/her responsibilities.
- Strong business sense: The candidate must possess a broad understanding of business models, industry dynamics, and competitive analysis

Product Manager – Data Platform & Services

Positions available in Atlanta

What does our business do?

- When BlackRock was started, its founders envisioned a company that combined the best of financial services and cutting-edge technology. BlackRock has become a FinTech platform in the years since, powering the investment process for thousands of users around the world every day. Data is the heart of everything we do, and our ability to consume, store, analyze and gain insight from data is a key component of our market advantage.
- BlackRock's Data Platform & Services team are responsible for the data ecosystem within BlackRock – building and maintaining a groundbreaking data platform that provides quality data to all users of the Aladdin platform including investors, operations staff, data scientists, and engineers. Our goal is to provide highly available data of the highest quality to our clients, while evolving our platform to deliver exponential scale to the firm and powering the future growth of Aladdin. We engineer high performance data pipelines, provide a fabric to discover and consume data, and continually evolve our data storage capabilities. We believe deeply in our Agile operating model, and know that a strong Product Manager is essential to our success.

What will you do as a Summer Associate?

- Work within a multi-disciplinary squad to drive the firm's platform transformation strategy
- Drive the product in the right direction, from strategic vision to roadmaps to feature definition
- Drive alignment and transparency of that vision, engaging in two-way conversation with internal partners and end-users alike
- Partner with Program Managers and Engineering Leads to drive execution of that vision, sprint-by-sprint, across the product development lifecycle.

What capabilities are we looking for?

- You have a passion for technology and products – you are a technologist at heart and curious by nature
- You have experience working in a product development lifecycle, specifically within an agile methodology
- You have experience with data and/or analytic pipelines, in or out of FinTech
- You possess excellent written and verbal communication skills, including an ability to deliver presentations and communicate up and down an organization
- You are comfortable with ambiguity, and finding signal from noise
- You love data, and employ a data-first approach when solving problems
- You enjoy rolling up your sleeves and getting your hands dirty when necessary, and you persevere where others do not

BlackRock.

Data Steward – Data Platform & Services

Positions available in Delaware or Atlanta

What does our business do?

- When BlackRock was started, its founders envisioned a company that combined the best of financial services and cutting-edge technology. BlackRock has become a FinTech platform in the years since, powering the investment process for thousands of users around the world every day. Data is the heart of everything we do, and our ability to consume, store, analyze and gain insight from data is a key component of our market advantage.
- BlackRock's Data Platform & Services team are responsible for the data ecosystem within BlackRock – building and maintaining a groundbreaking data platform that provides quality data to all users of the Aladdin platform including investors, operations staff, data scientists, and engineers. Our goal is to provide highly available data of the highest quality to our clients, while evolving our platform to deliver exponential scale to the firm and powering the future growth of Aladdin. The foundation to our success is a modern data management practice underpinned by a strong Data Steward function, that acts as the connecting tissue of financial data expertise, cutting-edge data technology, and a client fiduciary culture.

What will you do as a Summer Associate?

- Work within a multi-disciplinary squad to drive the firm's platform transformation strategy
- Implement knowledge graph and data ontology tools across domains to help build our burgeoning Data Steward function
- Research and develop quality management algorithms to improve data quality and advance operation scale, leveraging data science, financial mathematics, and other innovative techniques
- Partner with data operation, engineering, and client business teams to review complex data issues and strategize solutions

What capabilities are we looking for?

- You have a passion for data and financial products – you are a technologist at hear and curios by nature
- You enjoy deciphering complex issues with data science, AI, and analytical skills
- You have experience with data and/or analytic pipelines, in or out of FinTech; with familiarity of Python and SQL a plus
- You have familiarity with or curiosity for investment data and analytics
- You possess excellent written and verbal communication skills, including an ability to deliver presentations and communicate up and down an organization
- You are comfortable with ambiguity, and finding signal from noise
- You love data, and employ a data-first approach when solving problems
- You enjoy rolling up your sleeves and getting your hands dirty when necessary, and you persevere where others do not

Business Partners – Data Platform & Services

Positions available in Delaware or Atlanta

What does our business do?

- When BlackRock was started, its founders envisioned a company that combined the best of financial services and cutting-edge technology. BlackRock has become a FinTech platform in the years since, powering the investment process for thousands of users around the world every day. Data is the heart of everything we do, and our ability to consume, store, analyze and gain insight from data is a key component of our market advantage.
- BlackRock's Data Platform & Services team are responsible for the data ecosystem within BlackRock and ensures that all portfolio information vital to the investment management process is complete, accurate, timely and effectively controlled using the latest technology and tools. DPS provides data services and solutions in support of all BlackRock and BlackRock Solutions businesses.
- The Business Partner team within DPS is responsible for driving alignment and transparency with the firm's Internal and External Stakeholders to improve the interaction with the data platform.

What will you do as a Summer Associate?

- Business Partner team is responsible for supporting stakeholders within BlackRock's business teams, responsible for engaging with the team on all aspects of the services provided by the DPS team
- They will act as an advocate for their Partner in prioritization forums for strategic projects and manage their Partner's expectations of delivery.
- They will drive the analysis of DPS service metrics related to the business, and work with the delivery teams within DPS on identifying process and system improvements to enhance service quality.
- Finally, evolve the Business Partner concept and standardize operating procedures, to improve both their Partner's experience with DPS and efficiency in how we deliver and monitor our services.

What capabilities are we looking for?

- You have a passion for technology and products – you are a technologist at heart and curious by nature
- Strong organizational and time management skills and desire to work in a fast-paced environment
- Outstanding communication and presentation skills, with the ability to convey sophisticated concepts to clients
- You have experience with data and/or analytic pipelines, in or out of FinTech
- You possess excellent written and verbal communication skills, including an ability to deliver presentations and communicate up and down an organization
- You are comfortable with ambiguity, and finding signal from noise
- You love data, and employ a data-first approach when solving problems
- You enjoy rolling up your sleeves and getting your hands dirty when necessary, and you persevere where others do not

Business Management – TES COO

Positions available in Delaware or Atlanta

What does our business do?

- When BlackRock was started, its founders envisioned a company that combined the best of financial services and cutting-edge technology. BlackRock has become a FinTech platform in the years since, powering the investment process for thousands of users around the world every day. Data is the heart of everything we do, and our ability to consume, store, analyze and gain insight from data is a key component of our market advantage.
- BlackRock's Technology & Enterprise Service (TES) Group aims to provide BlackRock Employees with robust technology infrastructure and strategic workplace solutions to deliver a consistent employee experience around the world, while handling information security and data integrity. Teams aligned to support the firm's functions.
- BlackRock Data & AI team is focused on evolving our platform to deliver exponential scale to the firm, powering the future growth of Aladdin. The Data & AI Business Relationship Management team, within our TES COO function, is responsible for coordinating and alignment of all activities related to budget and resource planning, employee development, connectivity, and management reporting on strategic initiatives.

What will you do as a Summer Associate?

- Develop a comprehensive understanding of data processes, platform transformation initiatives and investment processes
- Develop and Share Sr. management reports, including performance metrics
- Create a central repository for all functional tracker, documents, and management reports
- Partner with Program leads, Business Management and e Sourcing and Vendor Management teams to onboard IT consultants and resources needed to drive execution on strategic initiatives.

What capabilities are we looking for?

- You have a passion for technology and financial products
- You have experience working in business management or report development areas
- You have experience with developing management or client presentation content and materials
- You possess excellent written and verbal communication skills, including an ability to deliver presentations and communicate up and down an organization
- You are comfortable with ambiguity, and finding signal from noise
- You love data, and employ a data-first approach when solving problems
- You have deep knowledge of Microsoft Office suite (PowerPoint, Excel, Word, OneNote)
- You have excellent multi-tasking skills, with the ability to prioritize in a fast-paced environment, while maintaining attention to detail

BlackRock.

U.S. Wealth Advisory

Positions available in New York under Retail & Wealth Advisory

What does our business do?

The U.S. Wealth Advisory ("USWA") team is responsible for distribution, marketing and product management for BlackRock's U.S. registered products, including alternative investments, open-end funds, closed-end funds, managed accounts and ETFs.

What will you do as a Summer Associate?

As a Summer Associate in USWA, you will be a member of the USWA COO Strategy and Business Management team, responsible for developing and harnessing a deep understanding of our competitive landscape and business performance to support a range of tactical and strategic initiatives designed to shape our business' go-forward trajectory and operating cadence.

- Support special projects initiated by the Head of US Wealth Advisory, COO, or Head of Strategy and Business Management in areas including internal communications, organizational strategy and execution, and business and product innovation
- Develop quantitative analyses and qualitative research, synthesizing and presenting findings, to support business cases and drive execution on clear action steps
- Cultivate external client knowledge through interaction with sales professionals
- Liaise with the Global Client Office and regional leadership teams to communicate updates on USWA initiatives, results, and client feedback
- Partner with Finance administering the business and actively managing budgets and forecasts – revenue, expense, and headcount

What capabilities are we looking for?

- A passionate interest in exploring and understanding financial markets and the asset management industry
- A desire to work in a high-energy environment with a dedicated commitment to excellence
- An ability to work as a team player, accept substantial individual responsibility, and proactively create value for the team
- Strong proficiency and demonstrated experience working in all Microsoft Office applications, particularly Microsoft Excel and PowerPoint
- Exemplary communication skills (verbal and written)
- Superior interpersonal skills; able to communicate and partner at all seniority levels and regions
- High degree of professional discretion, integrity and discernment
- An ambitious spirit that is willing to pursue additional responsibility quickly
- Strong analytical and problem-solving skills with the ability to synthesize information, summarize issues and think creatively
- Attention to detail and proofing skills are critical

BlackRock